

# Writing a Winning Proposal

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# 19 tips for successful proposals

1. Consider your time and resources
2. Are you qualified?
3. Understand the call
4. Ask questions
5. Partner for success



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# 19 tips for successful proposals - continued

6. Use templates wisely

7. Do your research

8. Organize for clarity

9. Think through the methods

10. What is your value added?



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# 19 tips for successful proposals - continued

11. Writing, writing, writing

12. Use acronyms wisely

13. Include a cover letter

14. Risks and limitations

15. Think about logistics



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# 19 tips for successful proposals - continued

16. Include a timeline

17. Budget realistically

18. Does your CV showcase your strengths related to this call?

19. Update your LinkedIn profile / Webpage



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# Thank-you

Questions?

Comments



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